



THE TRITON

NAUTICAL NEWS FOR CAPTAINS AND CREWS

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EXCEPTIONAL EXPO

About 800 captains, crew and industry professionals braved blustery conditions and enjoyed the Triton Expo at Universal Marine Center in Ft. Lauderdale on Oct. 12. More than 40 vendors displayed their goods and services, shared food and beverages, and generally networked in our semi-annual crew-focused trade show. Make plans to join us for the next Triton Expo in mid-April.

PHOTO/DORIE COX



Top 10 owner traits: Trust, recognize, let us hire



From the Bridge

Dorie Cox

Yachting strives for perfection. But captains said there are a few things that make it easier to accomplish. During the monthly Triton From the Bridge lunch we asked six professional yacht captains what owners can do to optimize the

captain/owner relationship.

"We want you to come onboard and enjoy," one captain said. "Let the captain help by letting him do his job. And listen."

Several of the topics rank high in importance, but we've put them in an ordered Top 10 list, nonetheless.

1. Know that we can do our job

Captains run the yacht like yacht

Uncertainty of U.S. election affects yachts, but it's a cycle

By Dorie Cox

Yachts and their support industry are affected by many types of global events including this month's U.S. presidential election. It is a show that has turned up its volume on the world stage, but no matter how raucous it is, captains, crew and professionals in the industry remain level-headed about effects to their industry.

Their opinions cover a range of topics including finances, taxation, customs, immigration, security, travel, GPS and business trends.

Here are some thoughts from inside yachting:

"The yacht industry is fueled by business owners," said Capt. Wes Armstrong, who has seen patterns evolve around elections after more than 30 years in the industry. "A lot of yacht owners may hold back on buying, or building and operation budgets

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News

Storm leaves a wake

Captains, crew help areas hit by Hurricane Matthew. **4, 5**

Crew remember captains

Yachting industry loses Capt. Astras and Capt. Cornes. **7, 9**

Where in the World



Captain spends the summer exploring Bermuda. **44**

Events

Boat show happenings

Catch Triton networking and our extensive boat show event calendar. **56, 60**

Triton Survey

How much does the yacht contribute to local communities?



32

See TOP TEN, page 48

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Boats / Brokers

Yachts recently sold

A 70m Tankoa new build (below), S701, sold at the Monaco Yacht Show. It will be an LY3-compliant vessel, built to MCA commercial specs, and will debut at the Monaco show in 2018.



M/Y Blind Date, a 134-foot (41m) Lurssen built in 1995, listed with Merle Wood & Associates and Burgess for \$2.95 million.

M/Y CV-9, a 131-foot (40m) Delta built in 1995, listed with Fraser Yachts for \$8.5 million.

S/Y Twilight, a 38m Oyster launched in 2013, by Camper & Nicholson's broker Simon Goldworthy representing buyer and seller. *Twilight* will remain in the charter fleet in the Caribbean this winter.

M/Y Il Odyssey, a 107-foot (33m) Benetti built in 1967, listed with Fraser Yachts for 1.25 million euros.

S/Y Celandine, a 29.7m Jongert sloop built in 1993, by GYB.

M/Y Blue Symphonie, an 82-foot (25m) Moonen built in 1995, sold by Fraser Yachts broker Maarten Ten Holter in Monaco and listed for 675,000 euros.

New to the sales fleet

M/Y Double Down, a 213-foot (65m) Codecasa built in 2010, is co-listed for \$46.5 million with Merle Wood & Associates, Northrop & Johnson broker Joe Foggia, and Thompson, Westwood and White.



New build 62m support vessel, to be built by Dorries Yachts of Bremerhaven, listed with Yacht & Villa International for 35 million euros. Expected to have max speed of more than 20 kts with three engines, and a range of 6500nm at 15kts. Build time is estimated at 24 months.

A 196-foot (60m) berth in Porto Montenegro, listed with Fraser Yachts

in Monaco. 15-year lease for just under 3 million euros; 30-year lease for just over 5.3 million euros.

M/Y Lady Mona K, a 189-foot (57.5m) Amels launched in 1986, listed with Camper & Nicholson's broker Jean-Marie Recamier.

A 55m explorer motoryacht by Turkish builder RMK Marine, a new design by Milan-based Hot Lab Design. The XXL model will carry 12 passengers and a crew of 16. It will have a range of 6,000nm at a cruising speed of 12 knots. Construction has begun.

M/Y Casino Royale, a 163-foot (47m) Christensen, listed with Northrop & Johnson broker Joe Foggia for just under \$30 million.

A 147-foot (45m) berth in Porto Montenegro, listed with Fraser Yachts in Monaco. 15-year lease for just under 1.2 million euros; 30-year lease for just over 2.1 million euros.

M/Y Star, a 137-foot (42m) motoryacht built by Kingship Marine in 2012, listed with Fraser Yachts in Ft. Lauderdale for just under \$12 million.

M/Y Destiny, a 130-foot (40m) Broward built in 1992, listed with Fraser Yachts in Monaco for 5.8 million euros.

S/Y Cyrano de Bergerac, a 127-foot (39m) Camper & Nicholson's built in 1993, listed with Fraser Yachts in Monaco for 5.6 million euros.



M/Y Arcana (above), a 38m new build explorer yacht from JFA Yachts, listed with Yachting Partners International (YPI). The eco-friendly yacht is designed by Viareggio-based Horacio Bozzo Design with a multi-purpose submarine launch. It was commissioned by Hansen Marine Exploration.

A 121-foot (37m) berth in Porto Montenegro, listed with Fraser Yachts in Monaco. 15-year lease for just over 1 million euros; 30-year lease for just under 1.9 million euros.

M/Y Secret Love, a 120-foot (36.5m) Amels launched in 1990, listed with Camper & Nicholson's broker Alex Lees-Buckley.

A 119-foot (36m) new build Moonen, Moonen Martinique No. 1, listed with Camper & Nicholson's broker Simon



TRITON Today

Fort Lauderdale International Boat Show | Thursday, Nov. 3, 2016

Test Your Mates

How nautical are your crew mates? Find out with this little nautical quiz.

■ "To dress a ship" means what? to hoist her flags; to hoist her sails; to remove her bonnet; to inspect her crew.

■ What masthead light pattern does a dredge show? **Answers, p9**

Upcoming Events

Today, 10 am-1 pm

Get your MTU diesel engine questions answered, RPM Diesel booth #1055 in the Engine Tent.

Today, 1:30-5 pm

Get your MAN diesel engine questions answered, RPM Diesel booth #1055 in the Engine Tent.

Today, 3 pm

Unlocking the Mysteries of the Great Lakes, a seminar hosted by American Yacht Agents and Burger Boat Company. U.S. Superyacht Association American Pavilion.

Tonight, 6-8 pm

U.S. Superyacht Association's Taste of Ft. Lauderdale networking event. Sample food from the city's popular restaurants. USSA American Pavilion.

Tomorrow, 7:30-9:30 am

Captain and crew breakfast with the Miami Dolphins cheerleaders, in the IGY Marinas booth, Yacht Builders tent.

Tomorrow, 8:30-9:30 am

YachtInfo seminar on the South Pacific, CruiserPort tent, B Dock.



TIGHT SQUEEZE: All hands were on deck as some of the largest yachts ever maneuvered into place at Bahia Mar yesterday getting ready for today's opening of the 57th annual Fort Lauderdale International Boat Show. **PHOTO/DORIE COX**

ICW channel clear, marinas not

By Dorie Cox

The Intracoastal Waterway dredge project that began north of Port Everglades has deepened the channel on the way to most of the marinas in the Fort Lauderdale International Boat Show, which opens today and runs through Nov. 7.

The \$20 million project, which began in May, added 5 feet to the ICW, giving it a 15-foot controlling depth as it passes Pier 66 Marina, Fort Lauderdale Hilton, Bahia Mar Yachting Center, Hall of Fame Marina and Las Olas Marina.

But it does just that, passes by, because none of the marinas have

dredged from the ICW to their entrances or inside their marinas.

"It's a shame when they did the dredging in the intracoastal they couldn't clear out in the marinas," said Capt. Mac McDonald, who brought in the 205-foot *M/Y Lady Lola* to this year's show. She sits on the bottom at low tide, just as she did last year. Low tide falls every afternoon during the show.

"There are four or five of us [touching bottom]," he said. "It happens every year. It looks like we've run aground, which we have. It makes us look bad. We're 10 inches out of water."

See DREDGE, page 9

For more news, visit www.the-triton.com and TritonNews



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Newest yachts debut at FLIBS

Builders use the Fort Lauderdale International Boat Show as their coming-out party. These yachts make their U.S. debut at the show this week.



- **M/Y Suerte**, above, a 229-foot (69m) yacht built by Italian builder Tankoa Yachts, makes her U.S. debut with Northrop & Johnson.



- **Triton Submarines** will debut its new Triton 1650/3 LP (Low Profile) submersible, which is designed for smaller yacht garages and can take a pilot and two passengers to depths of 1,650 feet (500m). The company will also introduce its new range of cruise submersibles, starting with the seven-passenger Triton 1000/7.

- **Hargrave Custom Yachts** will have three world premiers – its most ever: the 101-foot M/Y *Sunny*, the 101-foot M/Y *Sassy* and the 95-foot M/Y *Freedom*.

- **MarineMax**, the largest recreational boat retailer in the United States, is launching seven new models this week, including the 40-foot Azimut Verve with triple Mercury Verado outboards; a 112-foot Ocean Alexander; and the Galeon 660 Fly. It is also debuting four SearRay models: the Sea Ray L550, Sea Ray Fly 460, Sea Ray Sundancer 460 and Sea Ray Sundancer 350 Coupe.

- **Delta Carbon Yachts**, the U.S. division of Swedish yacht builder Delta Powerboats, will make the U.S. debut of its flagship 88-foot all-carbon sport yacht. It is hull No. 3 and was delivered in July.



It features joystick-controlled Volvo IPS propulsion and hits a top speed of 38 knots. It carries 10 guests and has crew quarters for three. Delta Carbon Yachts offers all-carbon fiber sport yacht builds at 54 and 88 feet.

- **Horizon Yachts** will offer the U.S. debut of its E75 model, as well as showcase a new E88 skylounge motoryacht.

- **Nautical Ventures** has gathered several brands to debut to the U.S. market this week. **Rand Boats** of Denmark builds a 15-foot (5m) picnic boat with a hull composite made from recycled plastic bottles and windmill blades, the deck from sustainable softwoods fused with a bio-based liquid to make it durable, and an emission-free, quiet, fast-acting electric motor that produces a top speed of 21 mph. It has up to 16 hours of battery life.

Rib Inflatables of the UK has created a foldable RIB, the F-Rib. Stocked with an electric engine, it is compact, easy to stow, portable and versatile, even with a rigid bottom. They are used in rescue organizations, by firefighters and EMTs, and in military operations. It inflates in less than 5 minutes.

Torqueedo Electric Motors of Germany builds electric outboards, inboards, electric motors and hybrid drive systems ranging from 1 to 80 hp. Torqueedo drives do not discharge any exhaust or oil into the water. Torqueedo makes its own lithium batteries that store significantly more energy than other batteries, maintain a high current and do not lose their charging capacity.

Torqueedo is also hosting a Captains Challenge. Captains are asked to maneuver a 10-foot, twin engine electric tender in the AquaZone at the Convention Center. Best time wins \$1,000. Call Tom Watson at +1 815-307-2701 to schedule a time to drive today-Saturday, 5-7 p.m. The championship round is Sunday from 3-4 p.m.