

India Edition

BOATING

ASIA
PACIFIC

NOVEMBER-DECEMBER 2014 ₹ 200

Secrets revealed

The art of buying a
yacht in India

A good sport NuMarine's 70 HT, a smooth balance of indulgence and performance
Villa on the sea Ferretti Custom Line Navetta 28's flawless sea-keeping ability
All in the family Kith and kin are the backbone of Rossinavi's success



Benetti's double sale

Keeping up with its reputation, Benetti, which has been one of the largest producer of yachts over 24 metres for 14 successive years, has made headway into the 100 metres mega-yacht league. It confirmed the sale of two mega-yachts, yet again displaying its unique ability of having a high number of yachts under construction coupled with numerous contracts. A result of the consolidated financial effort of the Azimut Benetti group, it has managed to put the trust of institutional lenders and clients from

markets around the globe, and give shape to this new endeavour.

The two new ships will be built at their Leghorn facilities, well known for their size, technology, and available construction slots. Right now, 14 over 50 metre long yachts are currently under construction there. The delicate pre-contractual phase and the attention paid to it by Benetti coupled together with their repete for quality products, Benetti believes, is what helps them execute such accomplishments.

Prestige 750 wins two awards at the World Yacht Trophies in Cannes

Nominated in the category of yachts measuring from 50 to 80 feet in length, the Prestige 750 won the "Best Layout" and "Most Achieved" awards at the World Yacht Trophies at the Cannes Yachting Festival. The annual grand gala ceremony, which takes place on "la Croisette," witnesses some of the finest patrons and judges from the yachting world. These two trophies distinguished the Prestige 750 from her competition, but they also pay a beautiful tribute to her designers, Garroni Design, I&J Design, J.P. Concepts and the Prestige Design Department. The unexpected interior layout concepts of the 750, made it a success among admirers. Its naval architects and designers ensured it blended well with a contemporary exterior design that breaks with established codes.



Concept Marine appointed OTAM's official Turkish dealer



Organizzazione Tigullio Assistenza Motoscafi or OTAM announced Concept Marine as its official dealer for the Turkish market. "We are extremely pleased to have Concept Marine join the OTAM family as preferred brokers for the Turkish Market. Concept Marine are excellent professionals with over 10 years of experience, capable marketers of exclusive products who also focus on responsive after-sales support to the client," says Antonio Caviglia, OTAM Sales and Marketing Director. "We are confident that together we will succeed in introducing the OTAM product to a few lucky Turkish clients who do not like to be idle," he adds.

While Haluk Gundogdu, Managing Director Concept Marine talking about the new venture says, "We had been looking for a while for the right product to cater to the needs of some of our extremely demanding clients looking for a very fast, exclusive, semi-custom open to accompany them in their free time along our beautiful coasts." He adds, "OTAM manufactures beautiful high quality products that really perform in rough conditions, and we are very happy to be their partners on the Turkish market."

Volvo Ocean Race

George Fenton, the five times Oscar nominated composer from United Kingdom will perform at the Volvo Ocean Race (VOR) on December 12. Best known for his scores for over 100 films and a volume of work including classics like Groundhog Day with Bill Murray to Gandhi with Ben Kingsley, the man will perform with the highly acclaimed Blue Planet in Concert, opening the Abu Dhabi stopover of the 2014-15 Volvo Ocean Race (VOR) on December 12. Hosted by Abu Dhabi Tourism & Culture Authority (TCA Abu Dhabi), the stopover festival will take place in a 30,000 square metre, purpose-built VOR Destination Village on the UAE capital's Corniche Breakwater, packed with edutainment and entertainment highlighting Abu Dhabi's union with the sea and its maritime heritage. There'll be dhow racing, pearl diving showcases, traditional sea shanty performances, ocean conservation exhibitions and activities such as beach clean-ups and turtle conservation talks.



Tankoa Yachts' S701 superyacht revealed

Genoa based shipyard Tankoa Yachts revealed its new superyacht, the S701, at the Monaco Yacht Show. The S701 is a new motor yacht idea concentrating on broad, open-plan living spaces that flow smoothly from the indoors to the outdoors. The general arrangement has a well-studied passage for the flow of the guests and crew on board in order to fulfil the owner's wishes. An oversized beach club with a bar and saloon along with two dedicated areas for the sauna and hammam with a lovely sea view and private balconies is one of its important features. The upper aft deck consists of a dining area, alfresco bar and seating space with a wind screen, while sky lounge facilities include a touch and helipad that can be converted into a dance floor, a pool and a large gym. Having successfully merged German business ethics, Dutch quality engineering, Japanese precision and Italian design and flexibility, the S701 is aimed at the young at heart who appreciate quality.

