LUXE ET AL



GUIDO ORSI

PRESIDENT - TANKOA YACHTS S.P.A.

What projects are you currently working on?

We are now working on the project S501, a 49.9m displacement yacht under 500 gt in light alloy 5083. The achievement of a great result has been to remain under the target of 500 GT still having the deck free from the tender and high ceiling all around the yacht. Folding bulwark on the large aft deck and windows which are floor to ceiling let the Owner and his Guest live on board constantly in contact with the sea. The Master cabin has folding balcony to enjoy the freshness of the air and the smell of the sea directly from inside the cabin. The large sundeck with the Jacuzzi and glass bulwark is the best place to sunbathe in extreme privacy while navigating at 16 knots. There are several water toys to complete the equipment of the yacht.

Also, the S701; 71m displacement, steel hull and light alloy 5083 superstructure yacht. The GT on this yacht is huge, around 1.600 tons. S701 has a large beach club area, which features a sea view sauna with glass door to let the Guest jump directly into the water, a hammam and a large Gym. Direct access to the main deck saloon. veranda from the sea is through the beach club, stepping on board from the tender onto the aft platform. The Master cabin is on the sun deck and the entire deck is dedicated to the Owner, A personal Jacuzzi tub is just in front of his 180 degrees sea view cabin. A touch and go helipad for quick transfer from/to the yacht is convertible in a lovely dance floor or sunbathing area equipped with chaise lounge.

The S603, a 60m displacement, steel hull and light alloy 5083 superstructure is another project, amongst others, that we are following and developing in Tankoa in this moment. A stunning plumb bow



motor yacht with an extremely nice looking profile and silhouette. This motor yacht is equipped with a bow helipad for touch and go landing. The top speed is of 16.5 Knots and the long range of over 4.500 nautical miles is granted at 12.0 knots. The upper deck is the Owner's private area with bedroom, dressing, personal laundry, office. On the same deck are the wheelhouse, the Captain cabin and a Jacuzzi pool. On the lower deck aft, is the beach club with toys storage, diving equipment and the tender garage. This area has folding platform for the contact with the sea.

What projects have you recently completed?

The S693- M/Y Suerte, 69.3m displacement vacht with steel hull and light alloy superstructure. She has been built with double class survey, high technology, state of the art electronics and entertainment audio video equipment. 4K curve TV is already installed on board. Attention has been paid to the Guest and Crew circulation. flow to avoid interference between the Crew and the privacy of the Guest on board. letting the crew have some hidden passage. to reach the cabin for the room service without the need to cross other area. directly from the Crew guarters. Suerte, our completed and delivered project \$693, has a top speed of 16.5 Knots even if higher speed has been reached during the sea trial. The target for Suerte can be defined as SMART - specific, measurable, achievable, realistic and time bound. This is our philosophy. To build a yacht together with the Owner to make his dreams come true.

What companies have you worked with for the above projects?

To build these large yachts and develop

new concepts, there is the need to collaborate with well established firms within the industry. We have work with Studio Ruggiero as Naval Architect for the performances of the yachts and the safety on board / Studio Paszkowski Design for the beautiful line and the interior design of our already delivered and new presented project. Faser Electronics for the A/V entertainment on board and electronics for navigation and surveillance, Intersona for the avoiding of vibration and acoustic insulation, Vega Yacht Painter for the preparation, fairing and painting of the entire yacht, Caterpillar engines, Northern Light generators, Hug soot burner, Viraver glass, Vosper Naiad for the stability system and bow thruster. Names which do not need a presentation as they are well established in the Yacht industry field. A package of repetitive subcontractors which are familiar to the Management Team of Tankoa and which grant the safety of a well executed job and result.

What do you feel is the future for superyacht design?

Is to give exclusive exterior and interior design. To make the yacht owner feel he has "one of a kind" and nobody else has, along with trying to reduce delivery time.

We feel confident in giving such characteristics, which for us are paramount, because we offer real 'custom made' yachts. Everything is entirely produced by artisans. Real expertised craftsmanship, starting with the simple wish of the owner, following the process of realization.

This is why we define ourselves-

'PARTNER OF YOUR DREAMS.'

